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26.49

**€CENTS DISTRIBUTION PER SHARE** 

12.9% INCREASE FROM JUN 2017\*

€153m **DISTRIBUTABLE EARNINGS** 

21% INCREASE FROM JUN 2017\*\*

€5.3bn **INVESTMENT PROPERTY PORTFOLIO** 

8 1 % INCREASE FROM DEC 2017



**EPRA VACANCY RATE** 

**COLLECTION RATE** 

**COST OF DEBT** 

**EPRA NET ASSET VALUE GROWTH FROM JUN 2017\*\*\*** 

\* Combined distribution per share of NEPI and Rockcastle

\*\* Combined distributable earnings of NEPI and Rockcastle

\*\*\* Combined net asset value of NEPI and Rockcastle

### Executing the strategy

**E311m**INVESTED IN NEW PROPERTY ACQUISITIONS

94.4%
OF PROPERTY PORTFOLIO IN
INVESTMENT GRADE COUNTRIES

£109m INVESTED IN LAND AND DEVELOPMENTS 73%
UNENCUMBERED ASSETS

**£211m**DECREASE IN NET LISTED SECURITIES POSITION

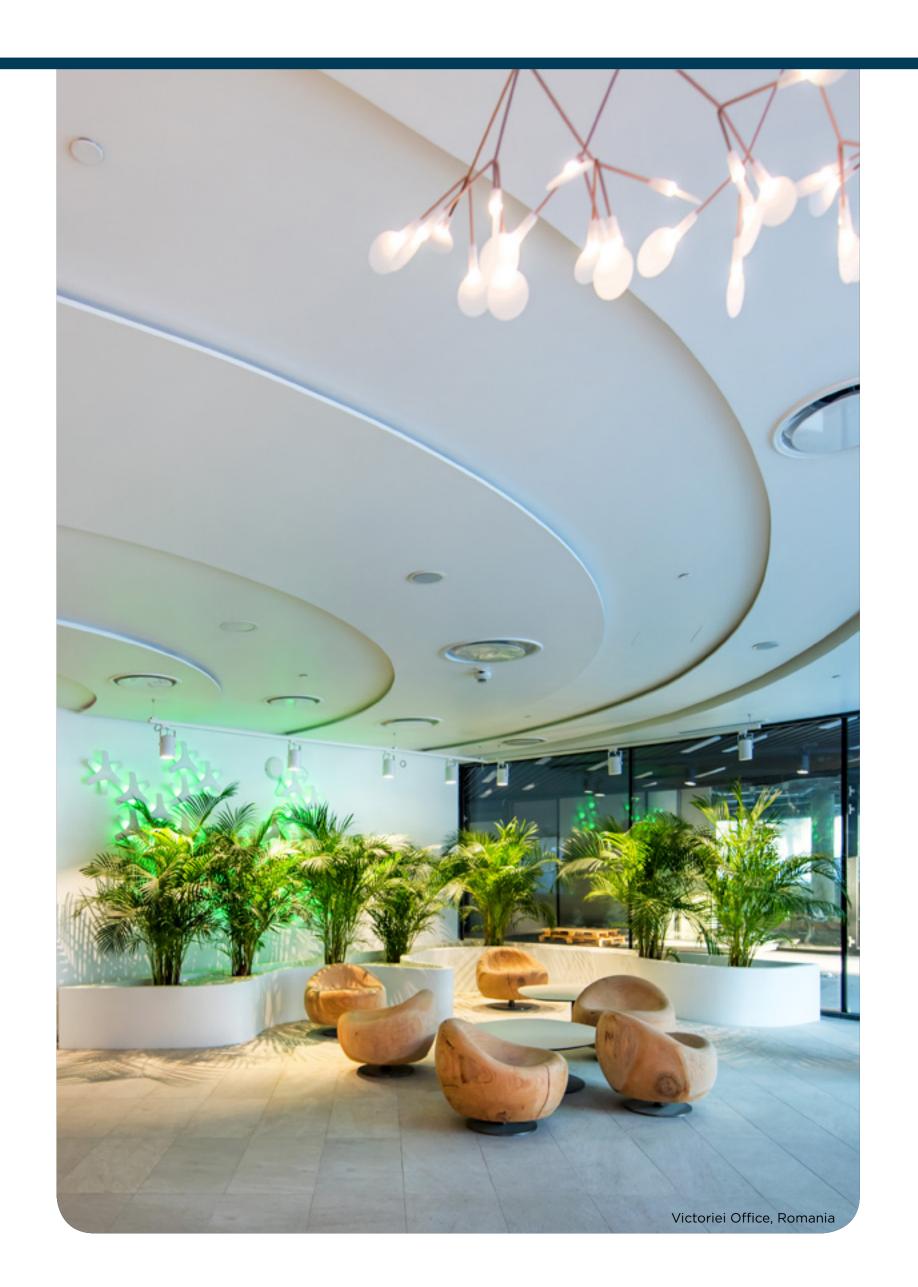
9 CEE Countries
NEW ENTRY IN LITHUANIAN MARKET

28%
MAINTAINING PRUDENT LOAN-TO-VALUE RATIO

1.8 million m<sup>2</sup>
GLA IN INCOME-PRODUCING PROPERTIES

## Changes to Board of Directors

- Dan Pascariu and Michael Mills retired effective 28 August 2018.
- Robert Emslie the new Chairman of the Board of Directors.
- New Audit Committee structure:
  - Andre van der Veer Independent Non-executive Director, Chairman
  - Antoine Dijkstra Independent Non-executive Director
  - George Aase new Independent Non-executive Director
- Vuso Majija appointed as Non-independent Non-executive Director.
- Spiro Noussis and Nick Matulovich will pursue further opportunities starting 2019.



# Successful delivery of acquisition pipeline

### Acquisition drivers

### Large and dominant shopping centres:

- Large assets
- Large cities
- Strong growth potential

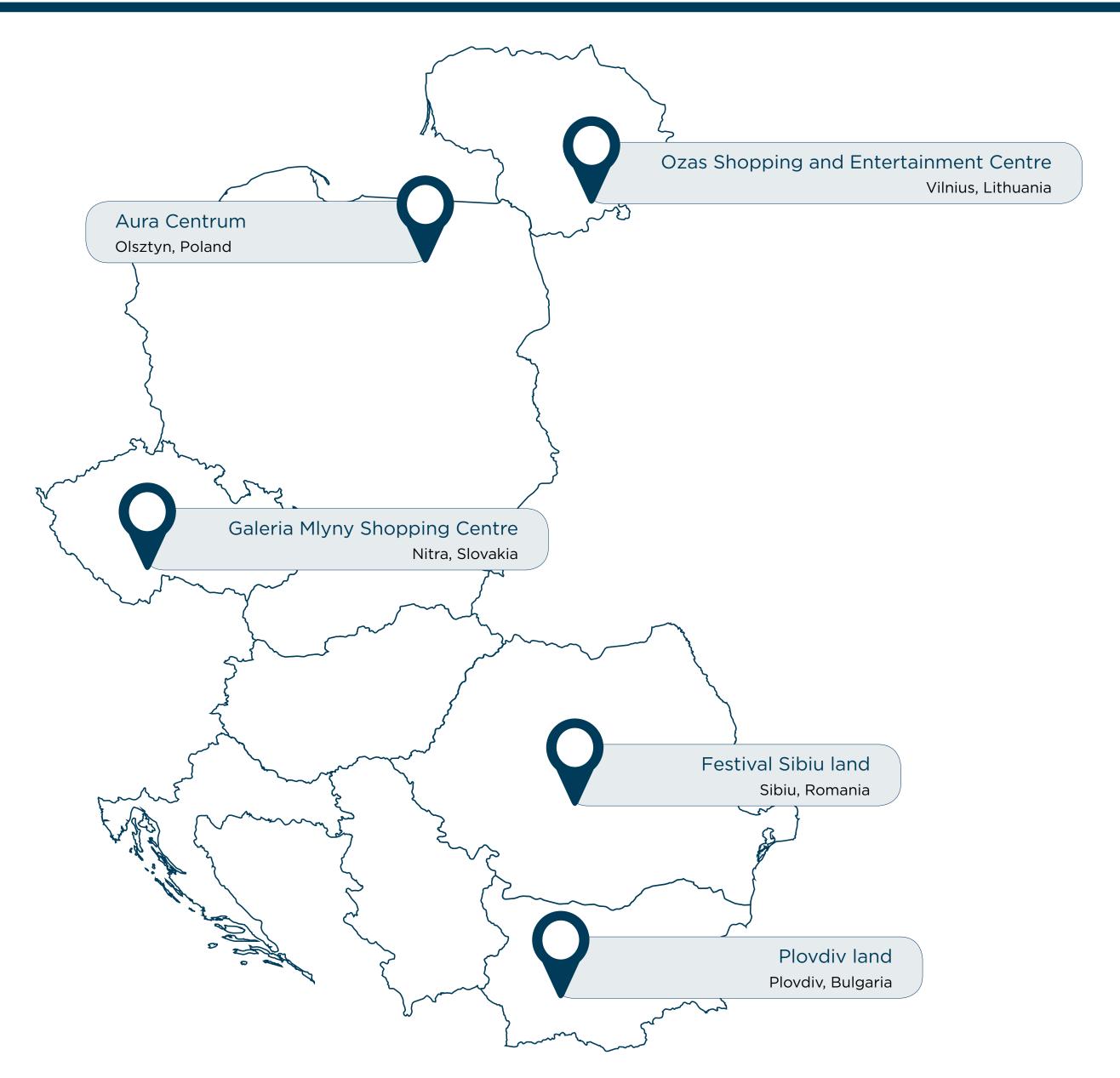
### Significant acquisitions in H1 2018

**Operating properties** 

Aura Centrum	25 400m <sup>2</sup> GLA
Ozas Shopping and Entertainment Centre	62 300m <sup>2</sup> GLA
Galeria Mlyny Shopping Centre	33 200m² GLA

**Land for developments** 

Festival Sibiu, Romania	3.4 ha
Plovdiv, Bulgaria	6.5 ha





WARMIAN-MASURIAN VOIVODESHIP

1436000

**INHABITANTS** 

**OLSZTYN 173 000** 



## Consolidating the Polish portfolio - Aura Centrum

#### REGIONAL MALL

100% Ownership 25 400m<sup>2</sup> Lettable area 95.6% Occupancy

Aura Centrum is a prominent shopping and entertainment destination in the heart of Olsztyn city centre with a GLA of 25,400m<sup>2</sup>.

Opened in 2005, the centre was extended in 2009 and was further modernised in 2013 and 2016 to keep it at the forefront of modern shopping.

Tenant mix includes key anchors such as Carrefour, H&M, Helios cinema, LPP brands (Reserved, Cropp, House, Mohito, Sinsay, Home & You), Martes Sport, New Yorker, RTV Euro AGD and Smyk.

CATCHMENT AREA

180 000

15-minute drive

249 000

30-minute drive

357 000

45-minute drive

# Lithuania



**VILNIUS COUNTY** 

805000

**INHABITANTS** 

**VILNIUS 574** 000



## Lithuanian market entry - Ozas Shopping and Entertainment Centre

REGIONAL MALL



Ozas is located in Vilnius, the capital city of Lithuania, and has a GLA of 62,300m<sup>2</sup>.

The centre has a strong fashion and entertainment-oriented tenant mix: Adidas, Bershka, CCC, Deichmann, Gant, H&M, Karen Millen, Jack&Jones, Lindex, LPP brands (Reserved, Cropp, House, Mohito, Sinsay), Maxima, Multikino, New Yorker, Peek & Cloppenburg, Pierre Cardin, Salamander, Swarovski, Timberland, Tommy Hilfiger, Top Shop and Zara.

CATCHMENT

100 000

5-minute drive

432 000

15-minute drive

586 000

30-minute drive



**NITRA DISTRICT** 

689000

**INHABITANTS** 

NITRA 79 000



## Becoming the largest retail landlord in Slovakia - Galeria Mlyny Shopping Centre

REGIONAL MALL

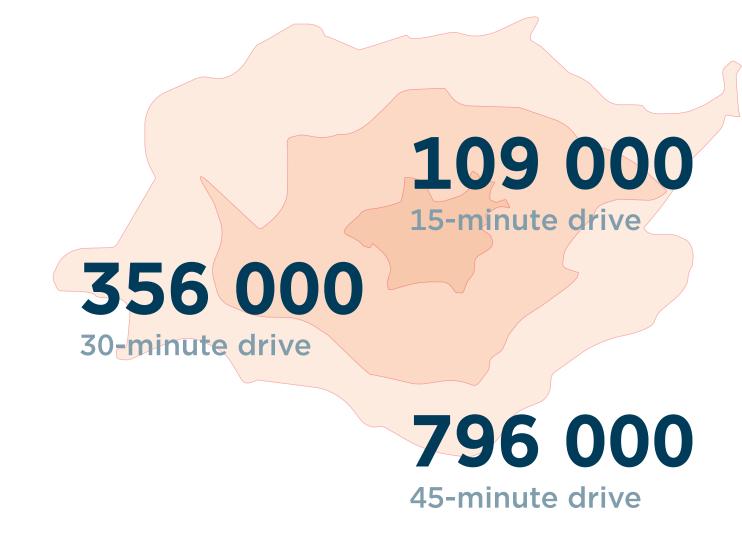
100% **Ownership** 33 200m<sup>2</sup> MILITU Lettable area 98.0% Occupancy

Galeria Mlyny is the main retail destination in Nitra, a city of 79,000 people in western Slovakia.

Opened in 2009, the shopping centre was extended in 2015 with a new wing, which includes a five-screen multiplex cinema.

The tenant mix includes key anchors such as Billa supermarket, Bershka, C&A, CCC, Deichmann, Gant, Geox, Guess, H&M, Humanic, Intersport, Lindex, New Yorker, Orsay, Takko, Tommy Hilfiger and US Polo Assn.

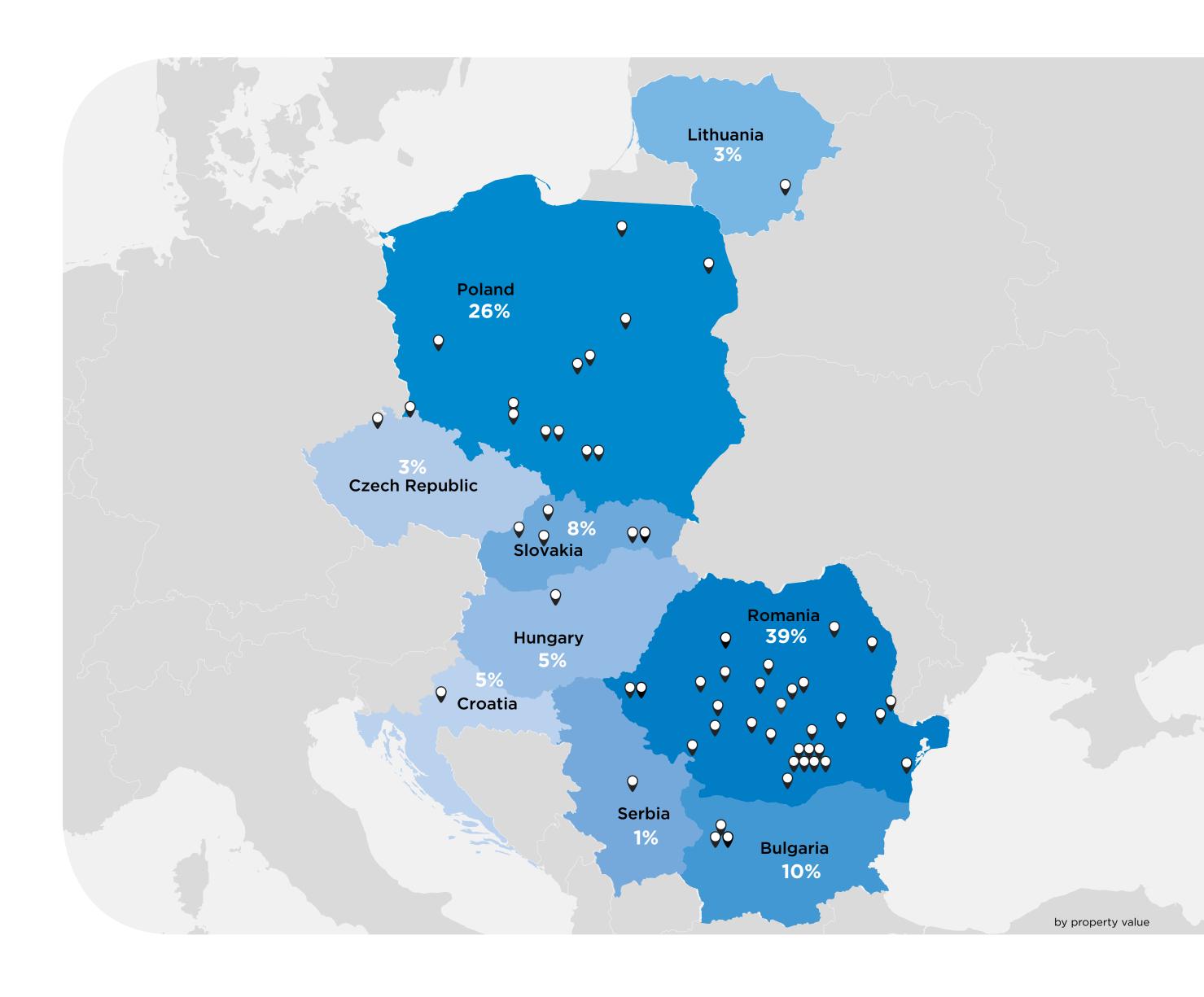
CATCHMENT AREA





# Dominant portfolio by scale and geographical diversification<sup>^</sup>

Country	Rentable area	EPRA Occupancy	Property value	Passing rent
Romania	841 100m²	95.9%	€1 960m	€139.4m
Poland	434 600m²	95.6%	€1 296m	€79.8m
Bulgaria	162 000m²	94.9%*	€481m	€32.4m
Slovakia	98 200m²	97.9%	€399m	€25.3m
Czech Republic	74 700m²	92.8%*	€174m	€10.7m
Hungary	66 000m²	98.8%	€303m	€17.8m
Croatia	65 700m²	98.8%	€239m	€15.3m
Lithuania	62 300m²	99.6%	€127m	€8.8m
Serbia	22 200m²	98.0%	€42m	€3.5m
Total	1826 800m²	96.2%	€5 021m	€333.0m



<sup>\*</sup> Lower occupancy due to ongoing extensions or refurbishments.



<sup>^</sup> Income-producing properties, excluding UK

## Combination of high-quality direct portfolio and highly liquid indirect investments

#### **DIRECT PORTFOLIO AT 30 JUNE 2018^**

	Number	Weighted GLA '000m²	Weighted Valuation^ €m	Weighted annualised Passing rent/ERV €m	EPRA Occupancy* %
TOTAL PROPERTIES	73	2 218	5 334	367	
INCOME PRODUCING	56	1 827	5 023	333	96.2%
Retail	47	1640	4 616	301	96.0%
Office	7	159	391	30	97.6%
Industrial	2	28	16	2	98.1%
DEVELOPMENTS	7	371	301	33	
Under construction**	3	169	164	33	
Under permitting and pre-leasing***	4	202	89		
Land held for developments			48		
NON-CORE	10	20	10	1	

<sup>^</sup> Excluding joint ventures

#### LISTED PORTFOLIO (TOP 3 INVESTMENTS) AT 30 JUNE 2018

Company	Sector	Jurisdiction	<b>Gross exposure</b>	% of total portfolio	
			€ million		
Unibail-Rodamco	Retail	Europe	288	53%	
Klepierre	Retail	Europe	63	12%	
Simon Property Group	Retail	USA	58	11%	
			409	76%	

#### **STRATEGY**

At 30 June 2018, present in nine CEE countries, with 56 incomeproducing properties (excluding joint ventures).

- Focus on dominant retail assets with established high-quality, long-leased and diversified tenants.
- 94.4% of direct property portfolio located in investment grade rated countries.

#### **STRATEGY**

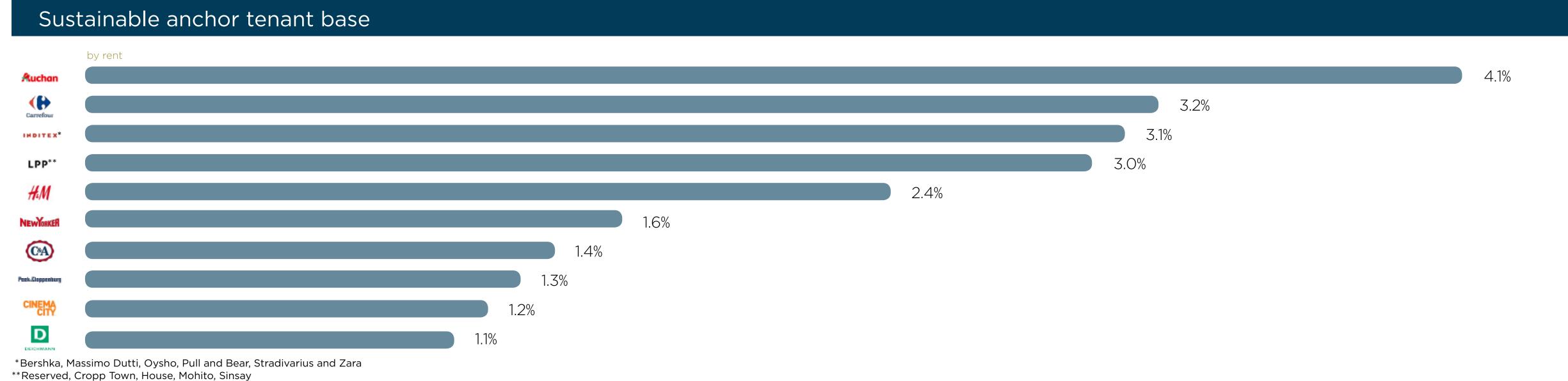
- Portfolio predominantly consisting of quality assets which outperform competitors and reduce the impact of negative market fluctuations.
- Portfolio concentration on larger, more liquid counters in developed markets, with sustainable growth.
- Focus on Continental Europe while exposure to US dollars reduced substantially.
- Currency exposure to non-Euro based countries is limited by Euro collateralisation
- Increase focus on positioning the portfolio to facilitate the efficient deployment of capital into direct property assets and reduce gearing.
- The net listed security portfolio was fair valued based on market prices at €382 million at 30 June 2018, representing 6.3% of the combined Group's total assets, and is expected to continue to reduce as the direct property strategy is further implemented.

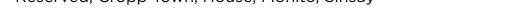
<sup>\*</sup> Occupancy ratio = 1 - EPRA Vacancy ratio

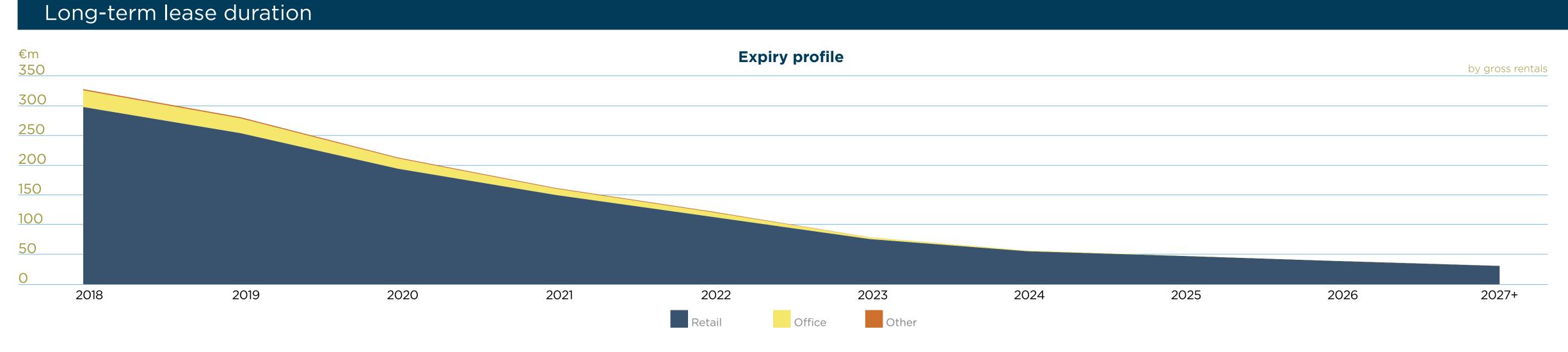
<sup>\*\*</sup> Out of the eight properties under construction, five are extensions to existing properties.

<sup>\*\*\*</sup> Out of the eight properties under permitting and pre-leasing, four are extensions to existing properties.

## Top 10 retails tenants and contracted gross rent







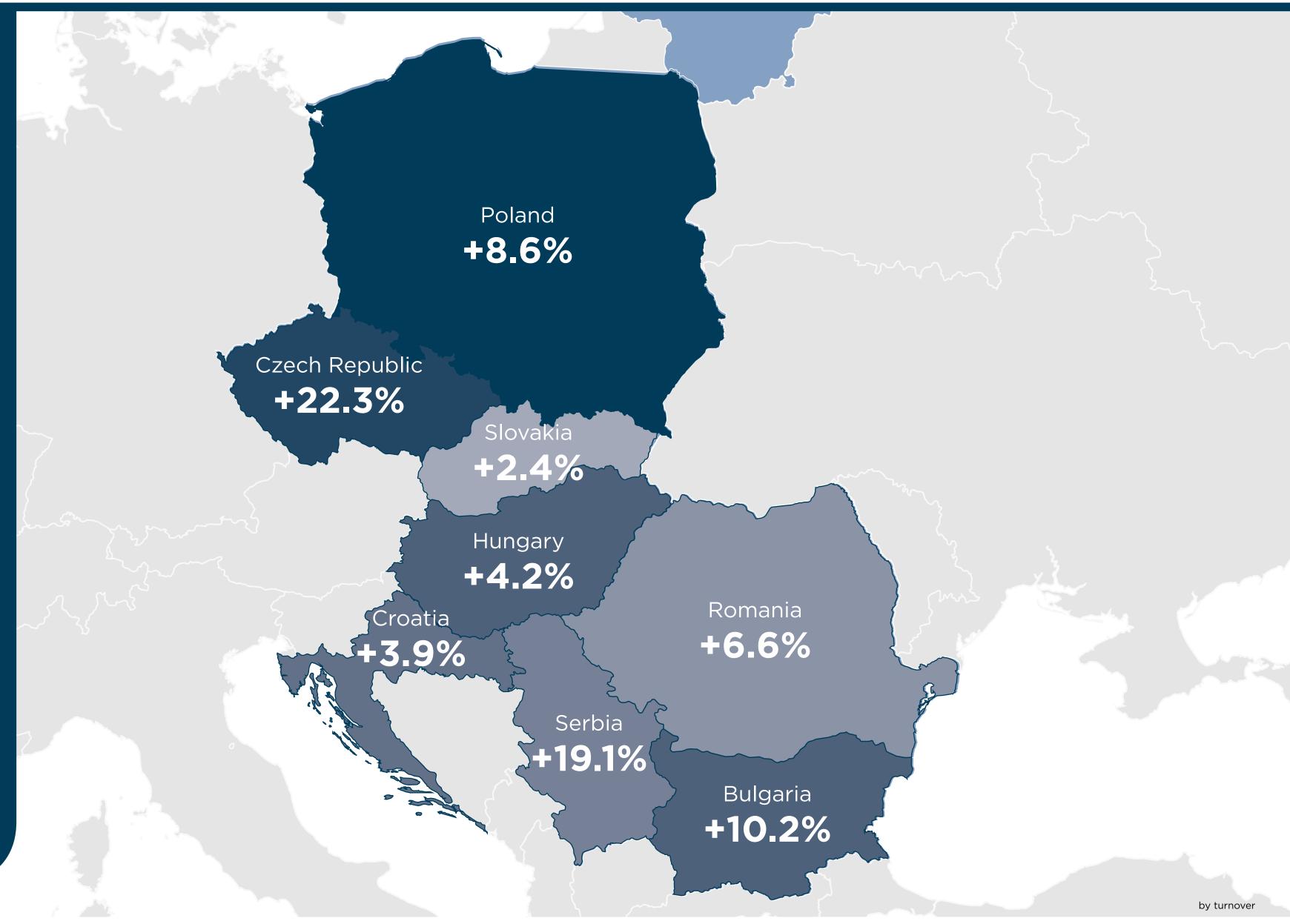
## Sustained growth in retailer sales

Retailer sales increase by 7.7% in H1 2018 compared to H1 2017.

Performance driven by:

- 19.1% Services
- 16.8% Electronics
- 11.4% Food
- 10.5% Fashion

Sales benefited from asset management initiatives.





# Strong performance indicators

Operational performance indicators	H1 2018
Net Operating Income	€165m
NOI growth (like-for-like)	4.1%
Weighted average remaining lease term	4.1 years
Collection rate	99.9%
Occupancy ratio*	96.2%
Service charge costs recovery	98%
Turnover/m² increase	4.8%
Tenants turnover growth	7.7%
Effort ratio**	11.7%^
New lease agreements	360***

<sup>\*</sup> Occupancy ratio = 1 - EPRA Vacancy ratio

Financial performance indicators	H1 2018
Loan-to-value*	28%
Unencumbered assets (% of total assets)	73%
Cost of debt	2.3%
Average remaining debt maturity	3.9 years
Interest rate hedge coverage	100%
Distributable earnings per share (eurocents)	26.49
Growth in distributable earnings per share**	12.9%
EPRA NAV per share (euro)	7.14
Growth in EPRA NAV per share***	6%

<sup>\*</sup> Interest bearing debt less cash divided by investment property and net listed securities.

<sup>\*\*\*</sup> Combined net asset value of NEPI and Rockcastle at H1 2017.



<sup>\*\*</sup> Annual base rent, overage rent, common charges and all other related costs, divided by tenants' turnover, including hypermarket sales

<sup>\*\*\* 242</sup> leases (54,000m² GLA) for units located in existing shopping centres; 118 leases (53,000m² GLA) in relation to projects under development.

<sup>^</sup>Update subsequent to the Investors Results Presentation H1 2019 (as at 23.08.2019): Effort Ratio excluding hypermarket sales - 13.8%

<sup>\*\*</sup> Compared to the combined distribution of NEPI and Rockcastle for H1 2017.

### Strong performance indicators» continued

28.40\* 26.49\*

**€CENTS EPRA EARNINGS PER SHARE** 

**€CENTS DISTRIBUTABLE EARNINGS PER SHARE** 

€7.14 **EPRA NAV** 

6.70%

6.77%

**EPRA** 

**NET INITIAL YIELD** 

**EPRA 'TOPPED-UP' NET INITIAL YIELD** 

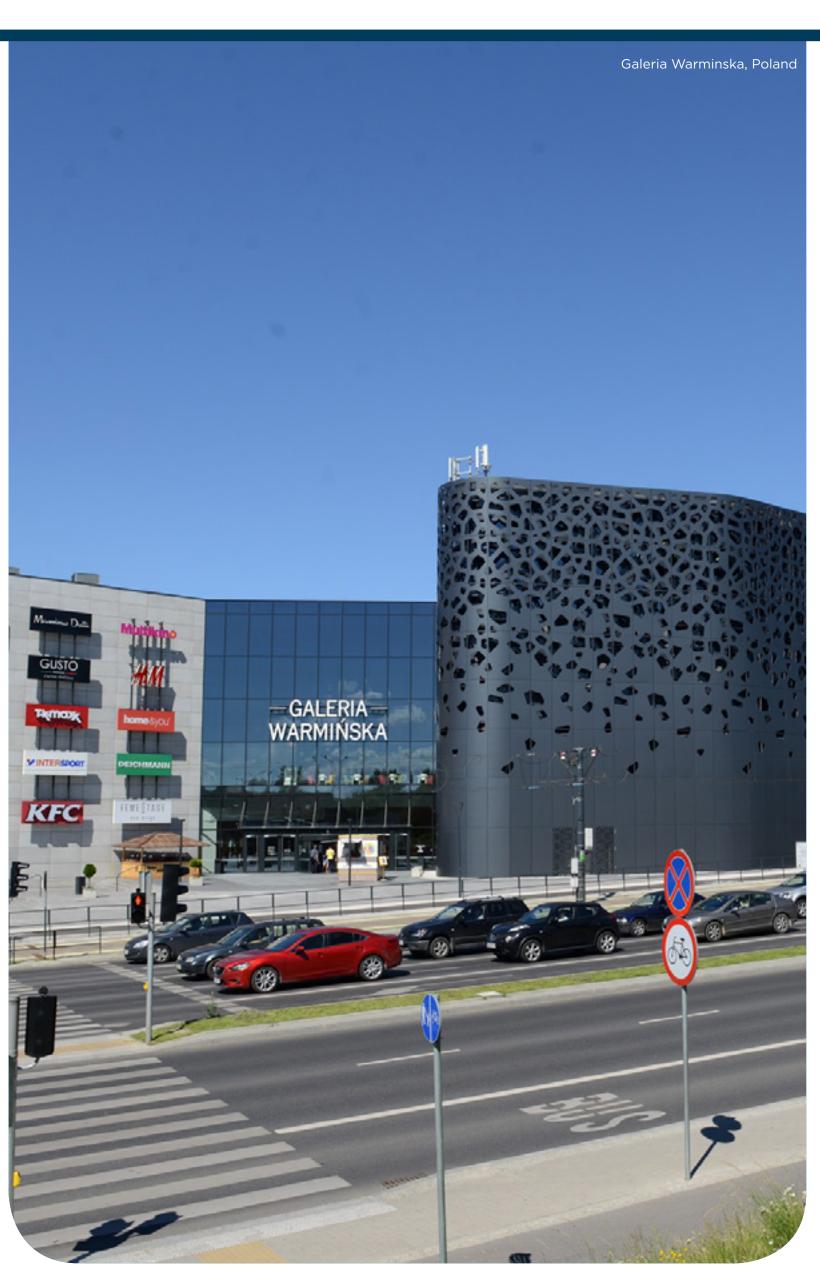
**EPRA Earnings:** Profit after tax attributable to the equity holders of the Company, excluding non-controlling interest, fair value adjustments of investment property, profits or losses on investment property disposals and related tax adjustment for losses on disposals, gains on acquisition of subsidiaries, acquisition costs, fair value and net result on sale of financial investments at fair value through profit or loss and deferred tax expense.

**EPRA Earnings Per Share:** EPRA Earnings divided by the number of shares outstanding at the period or year-end.

EPRA Net Assets (EPRA NAV): Net assets per the statement of financial position, excluding the goodwill, deferred taxation net balance and mark-to-market of interest rate derivatives.

**EPRA NAV Per Share:** EPRA NAV divided by the number of shares outstanding at the period end or year or year-end.

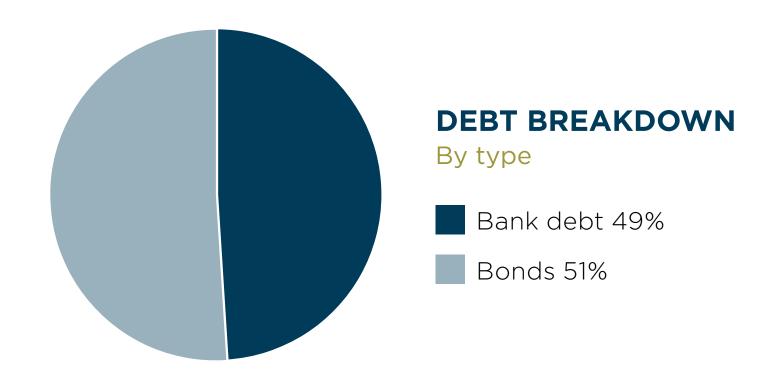
**EPRA Vacancy Ratio:** vacancy ratio computed based on estimated rental value of vacant space compared to the estimated rental value of the entire property.



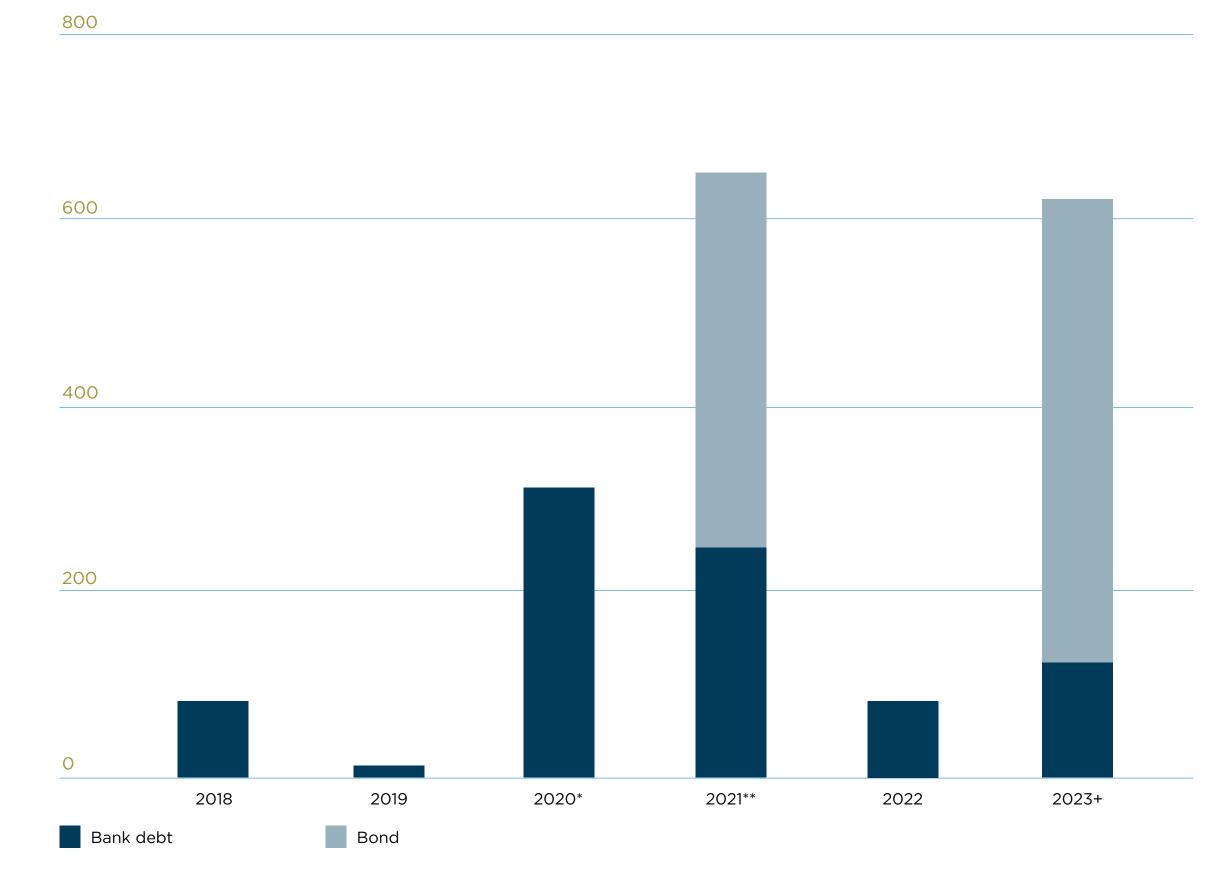
 $<sup>^</sup>st$  Reconciliation of profit for the period to EPRA earnings and distributable earnings is presented in Appendix.

### Robust balance sheet

- Versatile funding profile via a combination of equity, debt and sale of the listed securities portfolio.
- Investment grade credit ratings:
  - Baa3, positive outlook Moody's
  - BBB, stable outlook Standard & Poor's
  - BBB, stable outlook Fitch
- LTV target: 35% (currently 28%)
- Interest rate risk 100% hedged via caps and swaps; remaining weighted average hedge term: 4.7 years.
- Weighted average cost of debt for H1 2018: 2.3%.



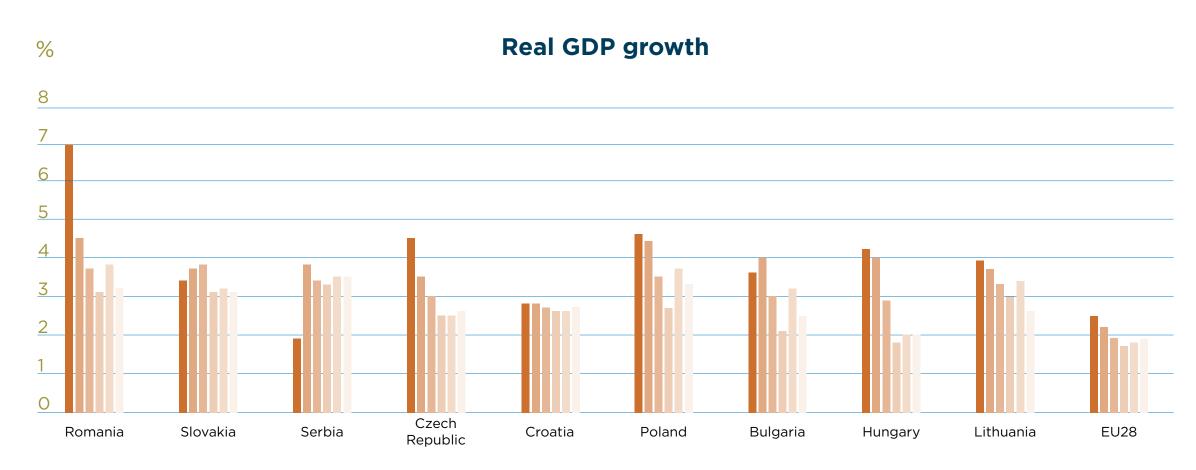
#### **DEBT MATURITY PROFILE AS AT 30 JUNE 2018 (€m)**



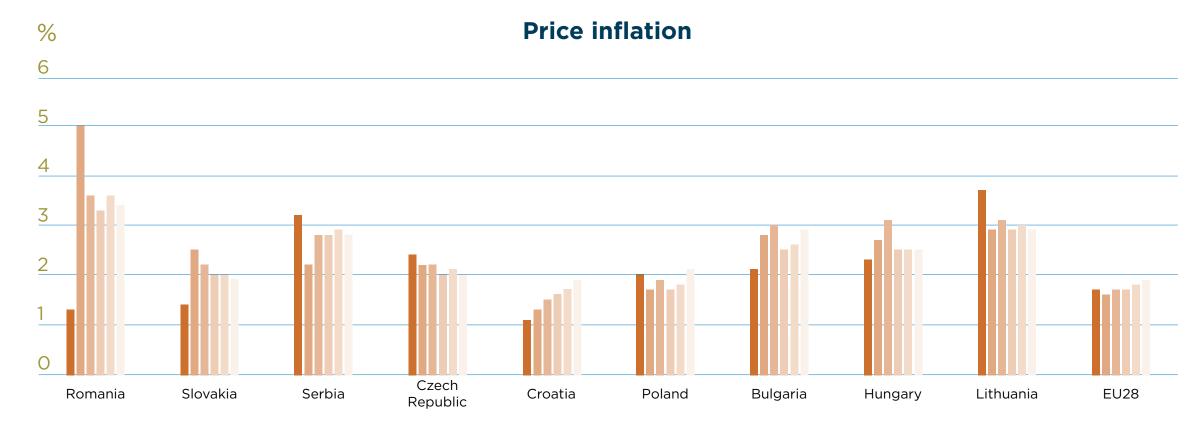
<sup>\*</sup> The €188.4m outstanding debt of Bonarka City Center, the €91.1m outstanding debt of Aupark Kosice and the €34.8m outstanding debt of Solaris Shopping Centre will be subject to renegotiation for extension closer to maturity.

<sup>\*\*</sup> Karolinka Shopping Centre, Pogoria Shopping Centre, Platan Shopping Centre and Focus Mall Zielona Gora outstanding debt of €230.7m will be subject to renegotiation for extension closer to maturity.

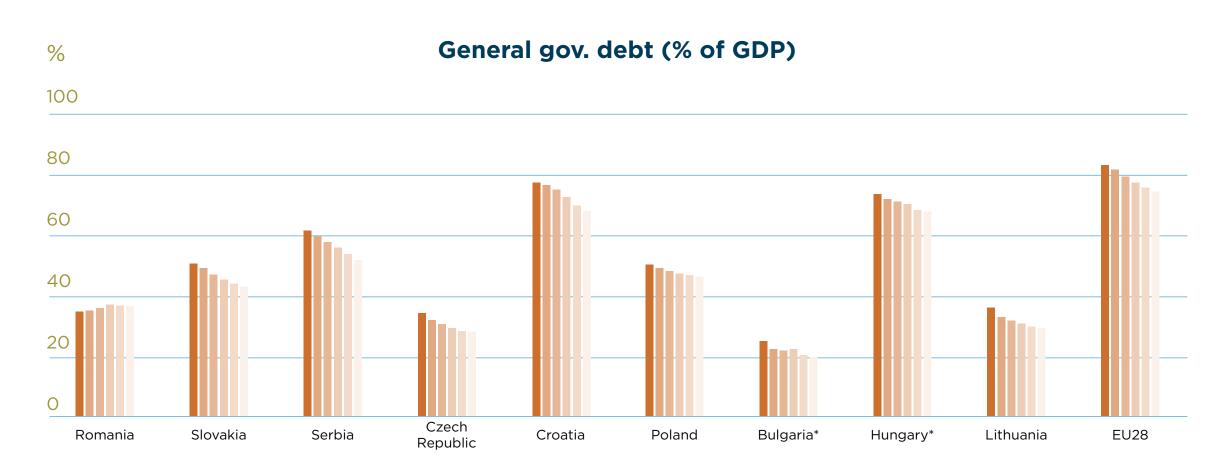
## Macroeconomic prospects - future growth prospects in CEE



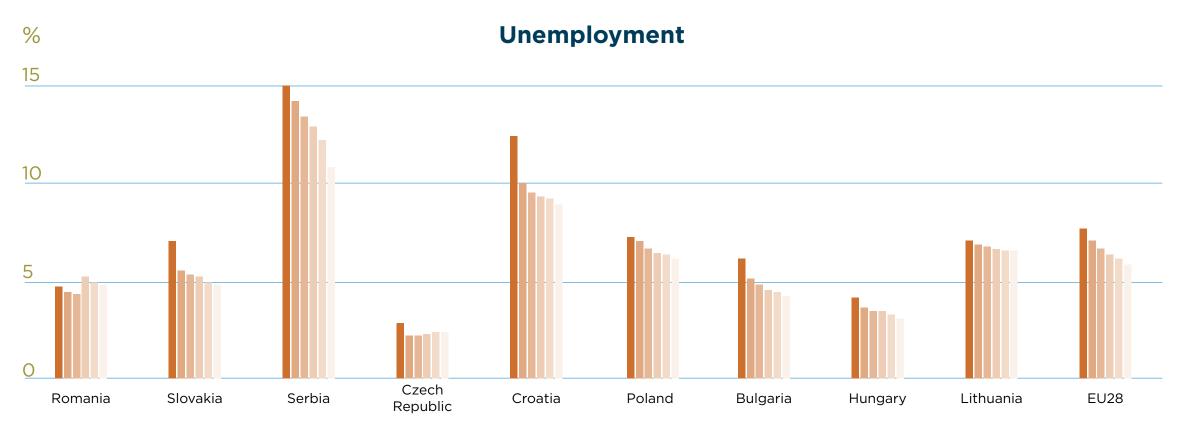
CEE is one of the growth engines of the EU economy, developing much faster than Western Europe. Economic growth in Romania accelerated in 2017, with real GDP growth of 7%. Poland GDP grew by 4.6% in 2017, marking the strongest growth reading in six years.



Inflation is expected to average 1.6% in the EU28 in 2018 and 1.8% per year in 2019-22.



The general government debt ratio (% of GDP) is expected to decrease in almost all CEE countries in the coming years.



As an important indicator with both social and economic dimensions, the forecasted decrease of unemployment rate for 2018-22 is a sign of a stable improvement in EU labour market conditions.

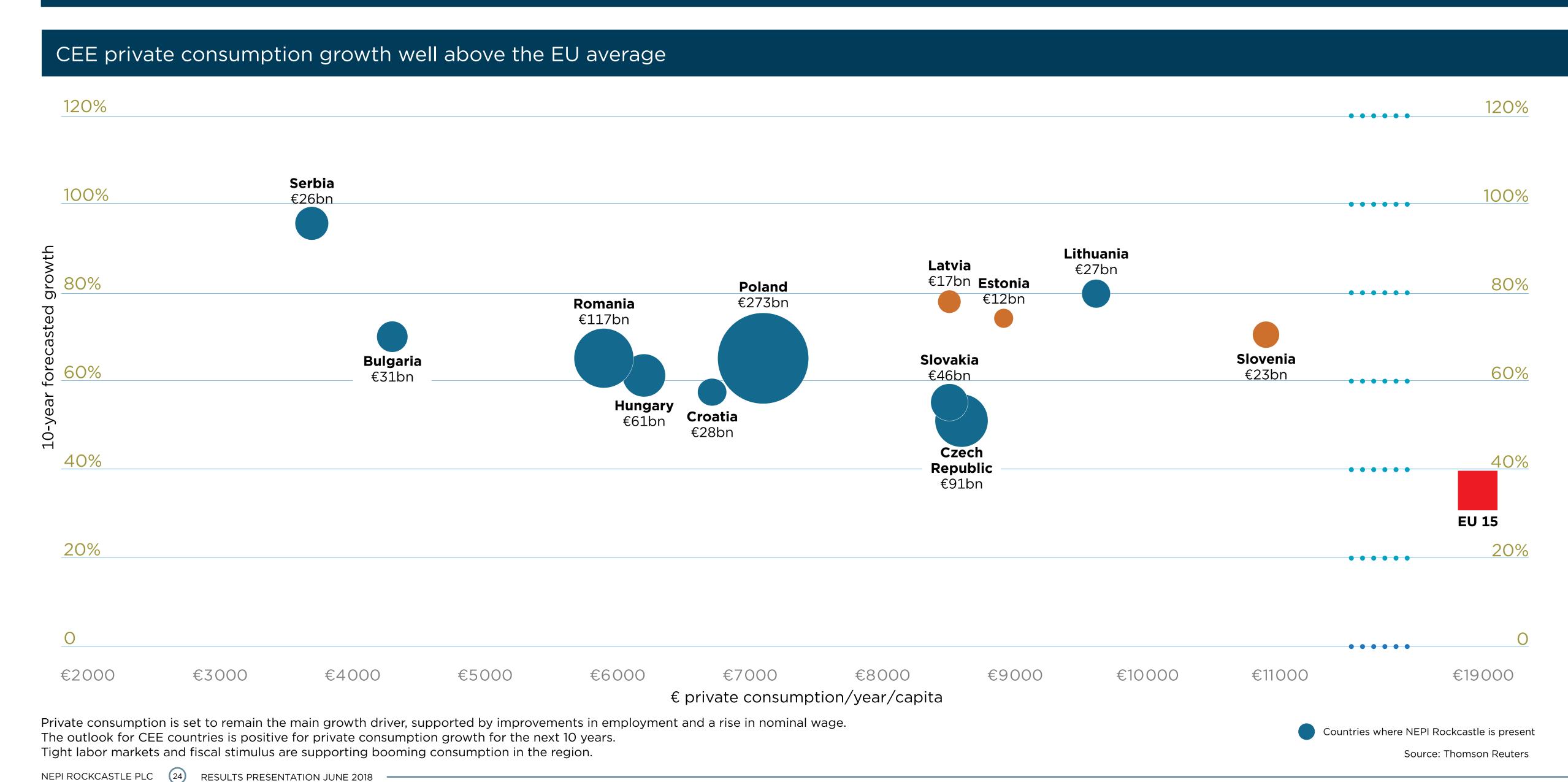
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Source: Economist Intelligence Unit

NEPI ROCKCASTLE PLC 23

RESULTS PRESENTATION JUNE 2018

## Strong macroeconomic fundamentals and future growth prospects in CEE



## Retail trends: NEPI Rockcastle competitive advantages

### Adaptive retail model for enriching the shopping experience

#### **Tenant Mix**

- Flexibility towards newer "Millennial" concepts such as pop-up stores, demo rooms and food halls;
- Updates on standard lease agreement based on new omnichannel distribution impact.

#### **Design & concept**

- Focus on leisure and entertainment activities offered by the shopping malls;
- Inclusion of green terraces as an anchor feature meant to create social gathering points.

#### **Marketing**

- Digital integration as part of the customer shopping experience new digital tools: loyalty program, CRM program, Al based media buying;
- Group tailored event concepts based on marketing objectives

#### **Customer Care**

• Customer-centric initiatives offering: free children strollers, lockboxes, transport services, shipment and courier services, valet parking.

### **Accessibility**

- Special attention to properties' accessibility: ease of access to public transportation and adequate parking areas;
- Electric car chargers and Google maps featured locations.





# Strong pipeline: growth with limited risk

### **LEASING COMMITTMENT**

Main anchors secured early in the process for all developments under construction





£1.3bn

TOTAL DEVELOPMENTS VALUE
with focus on extensions and redevelopments

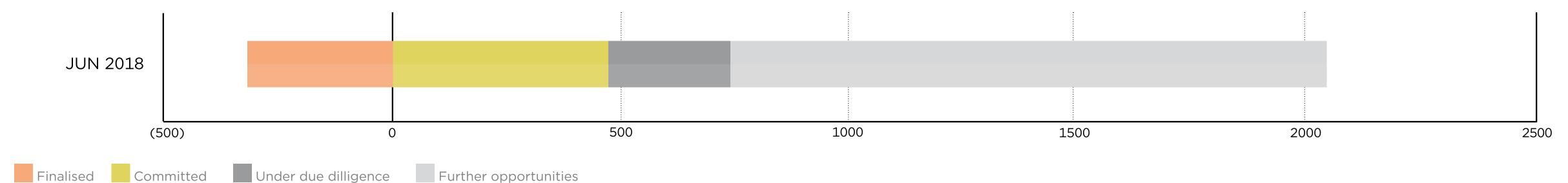
### REINFORCING DOMINANCE

9 extension projects to reinforce the dominant position of our shopping centres

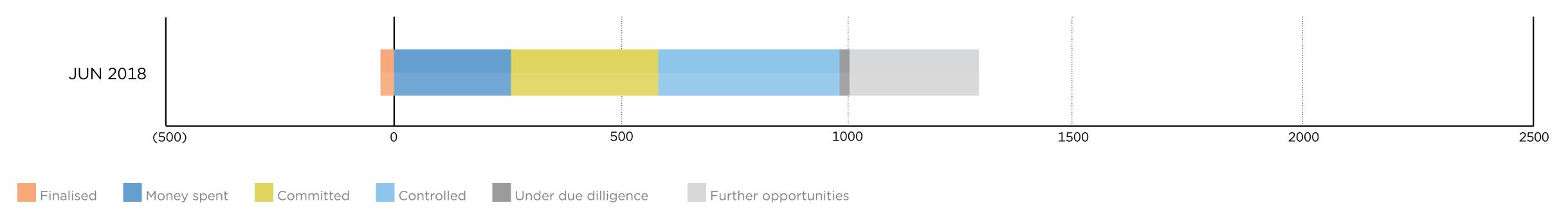


# Acquisitions, developments and extensions pipeline

#### **ACQUISITIONS PIPELINE (€ MILLION)**



#### DEVELOPMENTS AND EXTENSIONS PIPELINE (€ MILLION)



Committed: projects currently under construction Controlled: projects where the land is controlled, but not yet under construction Capitalised interest and fair value not included

# Schedule of developments and extensions as at 30 June 2018

CASH BASIS

							Weighted by owne	rship	
	Country	Type	Category	Target opening date	Ownership	GLA of existing property	GLA of development	Cost to date	Total cost
					%	m²	m²	€m	€m
Developments under construction						170 000	168 900	130	454
Promenada Novi Sad - Phase I	Serbia	Mall	Development	Q4 2018	100	-	48 900	61	121
Festival Sibiu	Romania	Mall	Development	Q4 2019	100	-	42 200	21	99
Shopping City Satu Mare	Romania	Mall	Development	Q4 2018	100	-	29 100	18	43
Focus Mall Zielona Gora	Poland	Mall	Extension and Refurbishment	Q1 2020	100	28 800	15 000	2	68
Platan Shopping Centre	Poland	Mall	Extension	Q4 2018	100	22 700	14 000	17	48
Shopping City Sibiu	Romania	Mall	Extension and Refurbishment	2019	100	67 600^	9 600	4	30
Solaris Shopping Centre	Poland	Mall	Extension	Q1 2019	100	14 100^^	9 000	7	40
Pogoria Shopping Centre	Poland	Mall	Extension and Refurbishment	Q2 2019	100	36 800	1 100	0	5
Developments under permitting and pre-leasing						139 200	202 000*	127	527
Promenada Mall	Romania	Mall/Office	Extension	Q2 2021	100	39 400	62 300	33	182
Promenada Plovdiv	Bulgaria	Mall	Development	Q3 2020	100	-	59 500	24	141
Shopping City Targu Mures	Romania	Mall	Development	Q4 2019	100	-	33 600	9	56
Retail parks (Krusevac & Sabac)	Serbia	Mall	Development	Q2 2019/ Q3 2019	100	-	22 200	4	21
Korzo Shopping Centre	Slovakia	Mall	Extension	Q2 2020	100	16 100	11 000	0	27
Arena Centar Retail Park	Croatia	Mall	Extension	Q1 2019	100	65 700	8 000	5	20
Aurora Shopping Mall Buzau**	Romania	Mall	Extension and Refurbishment	2019	100	18 000	5 400	3	31
Land held for future developments and extensions								49	49
Further opportunities									303
TOTAL DEVELOPMENTS							370 900	257	1 284

#### Notes

Amounts included in this schedule are estimates and may vary according to permitting, pre-leasing and actual physical configuration of the finished developments. Weighted total cost includes development and land cost.

Weighted cost to date does not include capitalised interest and fair values.

<sup>\*</sup> GLA depends on permitting.

<sup>\*\*</sup> Aurora Shopping Mall Buzau received permitting after 30 June 2018.

<sup>^</sup> The operating GLA of Shopping City Sibiu as at 30 June 2018 was 67,600m² while 10,600m² are subject to refurbishment works.

<sup>^^</sup> The operating GLA of Solaris Shopping Centre as at 30 June 2018 was 14,100m² while 3,200m² are subject to refurbishment works.

## Summary of ongoing developments projects



1100m<sup>2</sup> GLA



**VOJVODINA REGION** 

1881000

**INHABITANTS** 

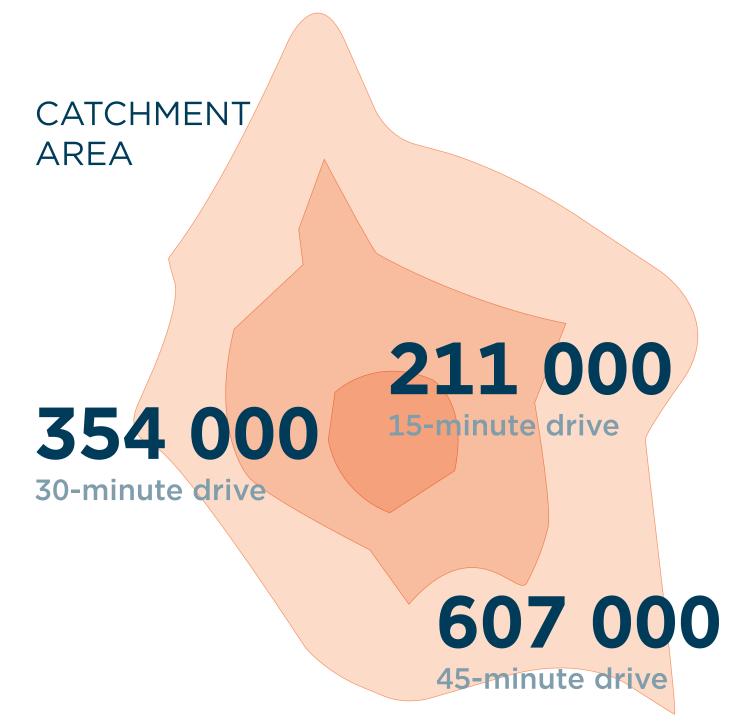
**NOVI SAD - 319 000** 



Novi Sad is the second largest city in Serbia, 70 km from the capital, Belgrade, and is connected by international highways to Budapest, Vienna, Belgrade, Zagreb and Skopje.

The property is in a prime location, at the intersection of two main boulevards and adjacent to a sports complex and high density residential areas.

Numerous retailers such as: Cineplexx, Adidas, Calvin Klein, Converse, Diesel, Guess, Lacoste, Levi's, Nike, Replay, Sport Vision, Superdry, Timberland, Under Armour, Univerexport have already been contracted.





### Romania



The 42,200m<sup>2</sup> GLA of Festival Sibiu development, will complement the other retail property of the Group in the city, Shopping City Sibiu. Festival has an excellent location within walking distance to Sibiu's historical city centre and to the main train station.

The land was acquired in February 2018 and the construction started in May 2018.

Sibiu has a population of 170,000 residents and is one of the most vibrant economic centres of Romania.

Several tenants have been signed, including: CineGold, Inditex (Zara, Bershka, Massimo Dutti, Oysho, Pull & Bear, Stradivarius), Kaufland (their first unit in a shopping mall in Romania), New Yorker.

CATCHMENT AREA

162 000

15-minute drive

212 000

30-minute drive

267 000 45-minute drive

100% Ownership 42 200m<sup>2</sup> **Estimated lettable area** Q4 2019 Target opening

The extension will add approximately 9,600m<sup>2</sup> GLA which will improve the centre's fashion offering.

A large part of the shopping centre is already under refurbishment.

**CATCHMENT** AREA

172 000

15-minute drive

231 000

30-minute drive

286 000 45-minute drive

\* The operating GLA of the property as at 30 June 2018 was 67,600m<sup>2</sup> while 10,600m<sup>2</sup> are subject to refurbishment works.



# Shopping City Satu Mare

The only modern shopping and entertainment destination in Satu Mare is estimated to open in December 2018.

Satu Mare has a population of 123,000 inhabitants, with 288,000 people living within 45-minute drive from Satu Mare Shopping City. It is located in the north-west of Romania near the border with Hungary.

The centre will have 29,100m<sup>2</sup> GLA and will include tenants such as Carrefour, CCC, Cineplexx, Deichmann, Douglas, Hervis, Intersport, KFC, LC Waikiki, New Yorker, Orsay, Reserved and Smyk.

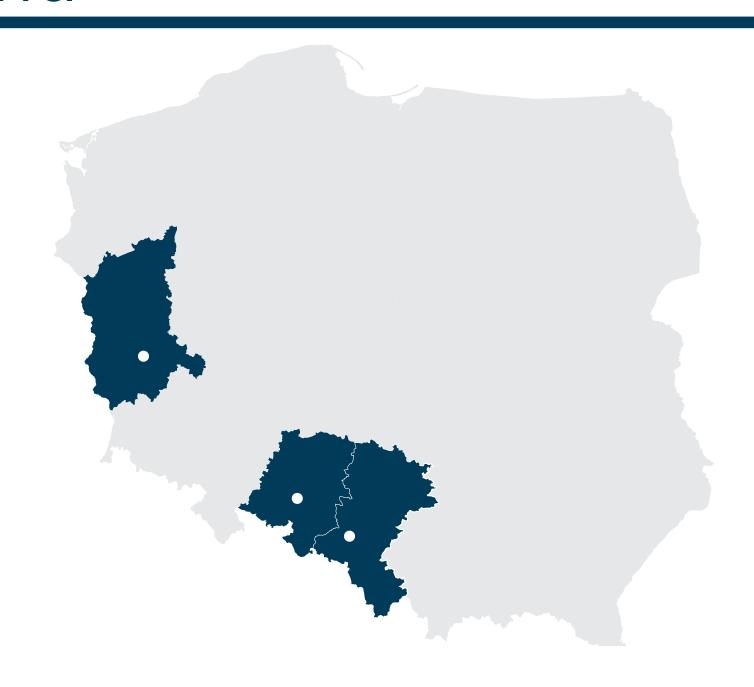
130 000
15-minute drive

182 000
30-minute drive

288 000
45-minute drive



## Poland



**LUBUSZ VOIVODESHIP** 

1 017 000 INHABITANTS

**ZIELONA GORA - 140 000** 

**OPOLE VOIVODESHIP** 

993000

**INHABITANTS** 

**OPOLE - 128 000** 

**SILESIAN VOIVODESHIP** 

4 559000

**INHABITANTS** 

**ZABRZE - 175 000** 



The extension improves the fashion, leisure and entertainment offering.

CATCHMENT AREA

151 000
15-minute drive

284 000
30-minute drive

490 000
45-minute drive



Extension and redevelopment works, including the construction of a multi-level car park, started in June 2017.

Additional tenants in the extension: Carry, Helios, KFC, Martes Sport, Neonet, Pepco, Reserved, Smyk.

CATCHMENT AREA

403 000

15-minute drive

1968000

30-minute drive

3 151 000

45-minute drive

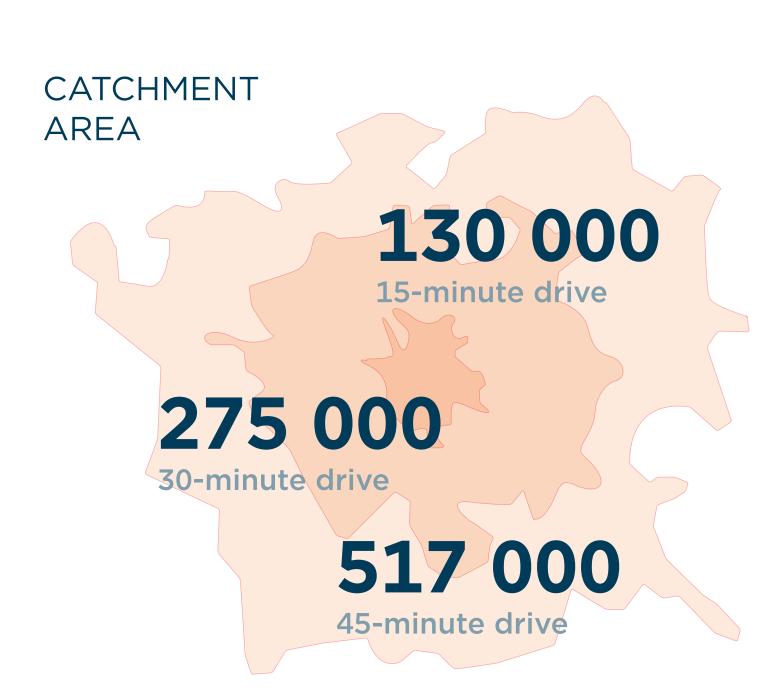


The building permit has been received and construction has started in 2018.

The project includes the development of multi-level basement parking and a new town square in front of the centre's main entrance.

Extension area is scheduled to be completed in the first quarter of 2019.

Tenant demand is strong and includes brands like C&A, CCC, Deichmann, McDonald's, Reserved, Smyk, Superpharm.



<sup>\*</sup> The operating GLA of the property as at 30 June 2018 was 14,100m<sup>2</sup> while 3,200m<sup>2</sup> are subject to refurbishment works.



## Developments under permitting and pre-leasing



Shopping City Targu Mures - Phase I
Targu Mures, Romania

100% Ownership

59 500m<sup>2</sup>
Estimated lettable area

Q3 2020
Target opening

The Group owns over 6.5ha in Plovdiv, the second largest city in Bulgaria, and is planning a 59,500m<sup>2</sup> shopping mall. Tenant interest is high and permitting efforts are ongoing.

The mall would become the dominant scheme in Plovdiv, which is currently underserved by modern retail.

The land was acquired in December 2017/April 2018 with the development scheduled to be finalised in two years.

100% Ownership

33 600m<sup>2</sup>
Estimated lettable area

Q4 2019
Target opening

Zoning has been obtained and permitting is underway for the construction of a 33,600m<sup>2</sup> (Phase I) GLA regional, new generation shopping centre in Targu Mures.

Targu Mures is a historical town in the heart of Transylvania, with a strong industrial base and an important university centre. The Group's shopping centre has an excellent location and design which are expected to make it dominant in the city and its surroundings.

Site preparation has started and construction is envisaged to commence by the end of 2018. Tenant demand is strong and Carrefour has already signed a lease agreement for 10,000m<sup>2</sup> GLA.

## Developments under permitting and pre-leasing » continued





100% Ownership

22 200m<sup>2</sup>
Estimated lettable area

The 10,500m<sup>2</sup> and 11,700m<sup>2</sup> GLA retail parks are positioned next to Lidl (food anchor), with retail mix focused on fashion, home goods, sports and services.

Q2 2019 / Q3 2019

100% Ownership

11 000m<sup>2</sup>
Estimated lettable area - extension

Q2 2020
Target opening - extension

The Group is planning a 11,000m<sup>2</sup> GLA extension including a redevelopment of the existing part.

The extension wil improve the retail mix with new fashion brands, extending the leisure offering (larger food-court, additional cinema halls) and enhancing the overall shopping experience with a 50% larger parking, upgraded amenities and easier client access.

# Developments under permitting and pre-leasing » continued





100% Ownership

8 000m<sup>2</sup>
Estimated lettable area

Q1 2019
Target opening

The Group will start developing a 8,000m<sup>2</sup> GLA retail park adjacent to its shopping mall in Zagreb, Croatia. Permitting for the development is ongoing.

The retail park will bring additional large-format tenants to the mall, creating a complete offering that will contribute to making Arena the premier retail destination in Zagreb.

Several tenants have already shown interest in the project.

100% Ownership

5 400m<sup>2</sup>
Estimated lettable area - extension

**2019**Target opening - extension

The Group will start the development in 2018 and targets opening the extended centre by the end of 2019.

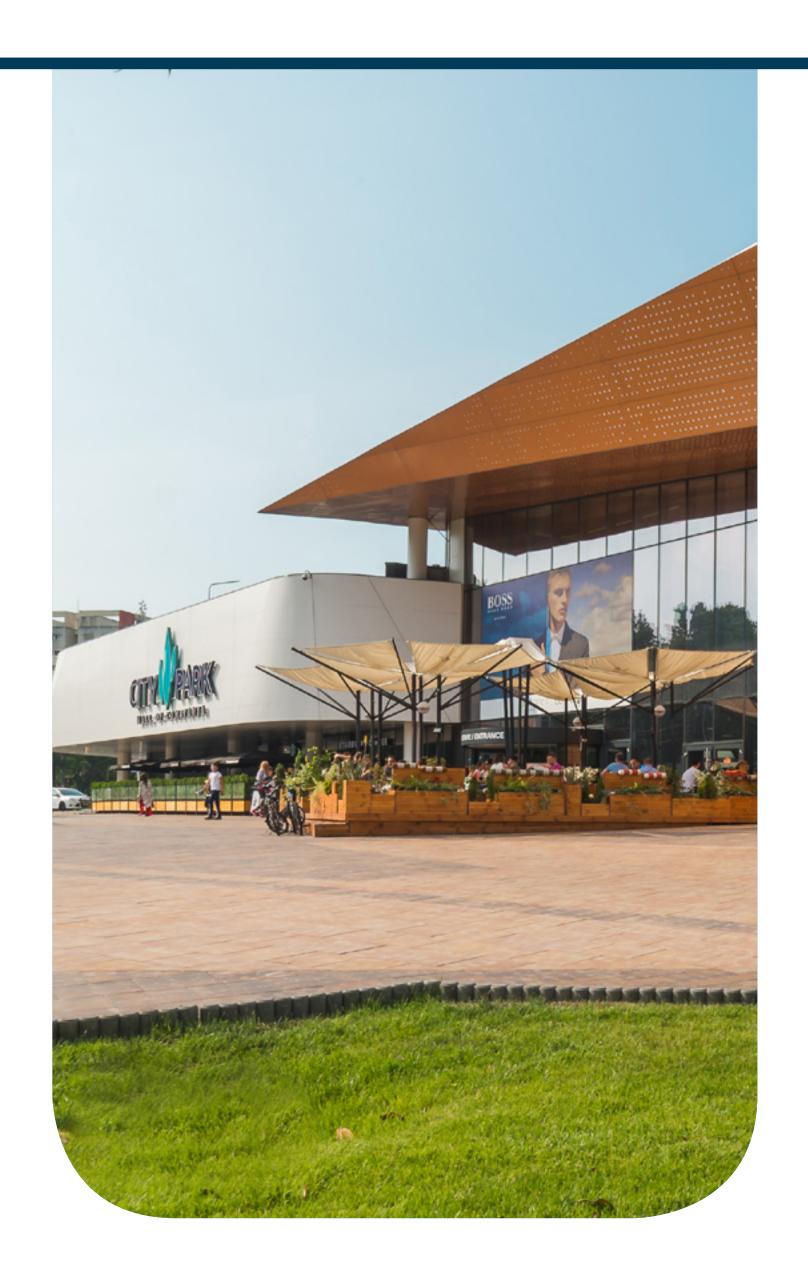
The extension will add 5,400m<sup>2</sup> GLA to the existing 18,000m<sup>2</sup> GLA of the shopping mall.

Cinema City (a 6-screen multiplex) has been signed and will enter the centre as part of the extension.



## Achievements and prospects

- Achievements:
  - » Earnings growth above peers in European Real Estate.
  - » NOI and turnover growth, with low Effort Ratios.
  - » Executed strategy:
    - Expansion acquisitions and developments
    - Decrease in listed securities portfolio
    - Strong balance sheet and investment grade
- Continue to focus on:
  - » Asset management
  - » Development and acquisition pipeline
  - » Financial profile
- EPS expected to be approx. 10% higher in 2018 compared to 2017.
- Best placed, ahead of peers in our region and sector.
- Critical mass, platform, skill and geographic diversity.



# Appendix:

# Reconciliation of profit for the period to EPRA Earnings and distributable earnings

amounts in €′000

EPRA Earnings	Jun 2018
Earnings in IFRS Consolidated Statement of Comprehensive Income	149 042
Fair value adjustments of investment property	(86 143)
Fair value and net result on sale of financial investments at fair value through profit or loss	72 091
Fair value adjustment of interest rate derivatives financial assets and liabilities	(94)
Acquisition fees	3 241
Deferred tax expense	27 916
Adjustments above in respect of joint ventures	(2 013)
Non-controlling interests	64
EPRA Earnings	164 104
Basic number of shares	577 800 734
EPRA Earnings per Share (EPS)	28.40
Company specific adjustments:	
Amortisation of financial assets	(911)
Reverse foreign exchange loss	1 157
Add back realised foreign exchange loss	(478)
Reverse income from financial investments at fair value through profit or loss	(29 564)
Accrued income from financial investments at fair value through profit or loss	18 733
Antecedent dividend	<del>-</del>
Distributable Earnings	153 041
Distributable Earnings per Share	26.49

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